



Automated Industrial Maintenance

7655 Washington Ave. So.
Edina, MN 55439

Phone: 952-941-9830
Fax: 952-941-7139

DATE: February 28, 2017

TO: Paul Widman - Director
Rochester Parks and Recreation
507-328-2527
pwidman@rochestermn.gov

FROM: John Grabow

RE: **DAKTRONICS LED BASEBALL SCOREBOARD AND ACCESSORIES**

Thank you for giving **AIM Electronics** the opportunity of presenting you an updated proposal for the purchase of a new baseball scoreboard and accessories for the **Rochester Parks and Recreation Department**.

Per your verbal specifications, I have attached a price quotation on the **Daktronics** models **BA-2028** and **BA-2127** baseball scoreboards and accessories. The new LED technology is rated for minimal maintenance, has lower power consumption and greater visibility in direct sunlight.

As you know, **AIM Electronics** is the area representative for **Daktronics**. We provide sales, installation and local service, in addition to an excellent warranty policy and exchange program which minimizes the cost of any repair. We have been serving the area's scoring and display needs for thirty one (31) years. I will call you no later than March 14, 2017 to hear your decision. If you have any questions, please call me at 952-941-9830.

Enclosures

JG:

Cc: Gerry Gordon

All Pricing in accordance with National IPA/TCPN Contract #R5195

Chippewa Falls, WI
Direct: 715-579-2764
shadetre@bloomer.net

Madison, WI
Direct: 952-454-6982
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Frazee, MN
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Rochester Parks and Recreation
PRICE QUOTATION
February 28, 2017

DAKTRONICS LED BASEBALL SCOREBOARD AND ACCESSORIES

Description	Size (HxWxD)	Qty.	Option 1	Option 2
1. Model BA-2028-White LED Baseball Scoreboard Incl. AS-5000 Console, Border Stripe and B/S/O Stripe	9'4" x 36' x 8"	1	\$21,879	-
2. Model BA-2127-White LED Baseball Scoreboard includes AS-5000 Console, Border Stripe and B/S/O Stripe	7' x 25' x 8"	1	-	\$16,619
3. JUGS Radar Gun, Radar Interface, Additional AS-5000 Console and Radio Transmitter/Receiver		1 set	4,572	4,572
4. Digital Team Name Message Centers		1 set	4,629	2,946
5. Wireless Controls for Scoreboard (Transmitter/Receiver)		1 set	765	765
6. DA-1001-36 Arched Truss	5' x 36'	1	9,833	-
7. DA-1001-25 Arched Truss	4' x 25'	1	-	6,413
8. Non-Backlit Sponsor Panel	2' x 36' x 8" 2' x 25' x 8"	1 1	1,827 -	- 1,445
9. Installation and Training (Budgetary)*			6,250	3,875
10. Shipping and Handling			925	800
			<u>\$50,680</u>	<u>\$37,435</u>
Options:				
1. DA-1205-36 Domed Panel (5' x 36') instead of Arch Truss (5' x 36')		.	.	\$4,230
2. DA-1205-25 Domed Panel (4' x 25') instead of Arch Truss (4' x 25')		.	.	\$2,691

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(cont.)

*NOTE: Electrical installation must be completed by a licensed electrician hired by owner. AIM Electronics will remove existing scoreboard, mount new scoreboard to existing I-beams, weld on extensions to all four I-beams for Option 1, cut off an I-beam at grade for Option 2, connect wireless communication equipment and provide operator training at a later date once electrical work has been completed. Disposal of packaging and crating materials is responsibility of customer; AIM Electronics will put materials in dumpster of owner's choice.

OTHER INFORMATION:

- Five (5) year parts warranty
- Eight-to-Ten (8-10) week lead time
- 30% down payment, balance due 30 days after shipping
- Prices valid for 60 days

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